Press Release

SATLYNX S.A. approves multiple VPN over satellite solutions

Luxembourg, 7 October 2004, SATLYNX S.A. ('Satlynx') approves multiple VPN (Virtual Private Networks) solutions as part of their general program of monitoring and product testing. The VPN solutions come from a number of vendors (Encore, Mentat, Tellitec, UDcast) who offer a range of products to provide SME and SOHO customers with enhanced performance VPN over satellite. Satlynx now recommends the use of these solutions on its networks across Europe.

Satellite communication provides a useful and unique alternative to private circuits, ISDN and xDSL in areas where these technologies cannot reach or are inappropriate. The treatment of VPN over satellite is different as an acceleration is required to overcome the latency introduced by the distance between the earth and the satellite. The VPN products evaluated so far include combined encryption and acceleration solutions as well as accelerator components for use with existing IPSec-based VPNs.

Satlynx has tested many techniques and has concluded that the selection of the "right" or optimum solution for a customer depends upon the customers' unique requirements. Satlynx therefore provides guidance on the techniques best suited to the customer's application to optimize the use of VPN over satellite. This may take the form of simple configuration changes in the customer's PC or recommendation of a complete end-to-end solution. Satlynx also offers customized solutions to its corporate private network customers.

Paul Heinerscheid, President and CEO of Satlynx says: "We are always keen to anticipate the requirements of our customers and our approval of a range of VPN solutions is another example of this. The use of VPN is commonplace across the Internet, especially where business is conducted across multiple sites and as working from home is adopted as an alternative to commuting. Satlynx continues to monitor the availability of the various VPN solutions to test and approve the most promising alternatives".

"There are a growing number of proprietary acceleration and VPN solutions on the market and we are looking for the best value-for-money for our customers" adds Andy Frost, Marketing Director at Satlynx. "Our customers have been asking for tested and approved solutions and those we have now selected are the first we recommend for the SME and SOHO market. It gives these customers a choice of 'off-the-shelf' solutions for both VPN over satellite and accelerator components for use with existing IPSec VPN solutions".

Further information and a 'white paper' on VPN over satellite can be obtained from the Satlynx web-site, http://www.satlynx.com/.

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SATLYNX S.A. is a joint venture between leading Satellite Providers. The three shareholders today belong to the most respected satellite companies in the world: SES GLOBAL, Gilat Satellite Networks Ltd and Alcatel Space. With Satlynx's comprehensive services and the longest experience and know-how, Satlynx can be seen as the leading company in their European market. The companies headquarter is based in Betzdorf, Luxembourg and the operation centers are both in Luxembourg as well as in Backnang, Germany.
Satlynx offers two-way satellite broadband communication services. Throughout Europe, the services are delivered directly to small and large Enterprises, through 'service partners' such as large Telecommunication operators (France Telecom, Deutsche Telekom), ISPs (Tiscali Europe) and regional partners/system integrators, furthermore by several technology platforms using Ku/Ku and Ku/Ka frequencies. Satlynx is also responsible for the installation of the remote satellite equipment, the supervision of the Service Operations and all necessary satellite system maintenance. Additional information about Satlynx can be found at www.satlynx.com

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